

ACN - US Operations

United States Dollars

	2012 Q1	
Long Distance	\$ 1,219,382	
Local	9,217,806	
Commercial Wireline	-	
Mobile Reseller	3,865,365	
Internet	787,734	
VoIP	10,328,231	
Commercial VoIP	1,217,526	
Multiplay	-	
Mobile Agency	-	
Home Security Agency	802,989	
Satellite TV Agency	2,160,344	
Internet Agency	941,626	
Energy Agency	1,294,942	
Premium Tech Support Agency	538,531	
Merchant Services Agency	-	
Other Product	-	
Product Revenue	\$ 32,438,278	
IBO Fees	9,788,944	→ Total \$ from IBOs
Marketing	6,775,844	→ Total \$ Success + Discs + Events
Other	33,462	→ Interest, Credits,
Net Revenue	\$ 49,036,529	
 IBO Compensation	 \$ 14,288,000	 → Total paid to IBOs

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ACN - US Operations

United States Dollars

	2012
	Q2
Long Distance	\$ 1,111,068
Local	8,963,764
Commercial Wireline	-
Mobile Reseller	4,667,293
Internet	715,098
VoIP	10,236,133
Commercial VoIP	1,294,921
Multiplay	-
Mobile Agency	-
Home Security Agency	773,835
Satellite TV Agency	2,018,557
Internet Agency	873,662
Energy Agency	1,874,697
Premium Tech Support Agency	537,331
Merchant Services Agency	-
Other Product	-
Product Revenue	\$ 33,131,322
IBO Fees	9,998,268
Marketing	8,629,558
Other	30,164
Net Revenue	\$ 51,789,312
IBO Compensation	\$ 15,966,750

ACN - US Operations

United States Dollars

	2012
	Q3
Long Distance	\$ 1,065,621
Local	8,622,581
Commercial Wireline	-
Mobile Reseller	4,956,409
Internet	645,966
VoIP	10,453,187
Commercial VoIP	1,379,175
Multiplay	-
Mobile Agency	-
Home Security Agency	669,284
Satellite TV Agency	2,060,142
Internet Agency	805,017
Energy Agency	2,288,972
Premium Tech Support Agency	585,621
Merchant Services Agency	-
Other Product	-
Product Revenue	\$ 33,589,305
IBO Fees	10,411,331
Marketing	8,065,345
Other	24,567
Net Revenue	\$ 52,090,547
IBO Compensation	\$ 14,341,184

ACN - US Operations

United States Dollars

	2012
	Q4
Long Distance	\$ 950,105
Local	8,211,150
Commercial Wireline	-
Mobile Reseller	4,677,883
Internet	583,838
VoIP	10,067,077
Commercial VoIP	1,385,165
Multiplay	-
Mobile Agency	-
Home Security Agency	608,585
Satellite TV Agency	2,024,094
Internet Agency	822,043
Energy Agency	1,427,669
Premium Tech Support Agency	572,762
Merchant Services Agency	-
Other Product	-
Product Revenue	\$ 31,379,997
IBO Fees	10,219,718
Marketing	6,632,163
Other	21,462
Net Revenue	\$ 48,253,340
IBO Compensation	\$ 13,674,737

ACN - US Operations

United States Dollars

	2013
	Q1
Long Distance	\$ 894,436
Local	7,789,120
Commercial Wireline	103,303
Mobile Reseller	5,350,107
Internet	511,329
VoIP	9,898,922
Commercial VoIP	1,436,314
Multiplay	-
Mobile Agency	-
Home Security Agency	910,347
Satellite TV Agency	1,944,337
Internet Agency	860,897
Energy Agency	2,819,095
Premium Tech Support Agency	609,569
Merchant Services Agency	-
Other Product	53,732
Product Revenue	\$ 33,181,509
IBO Fees	10,202,087
Marketing	7,459,488
Other	20,880
Net Revenue	\$ 50,863,964
IBO Compensation	\$ 14,223,990

ACN - US Operations

United States Dollars

	2013
	Q2
Long Distance	\$ 846,572
Local	7,587,546
Commercial Wireline	155,221
Mobile Reseller	5,782,212
Internet	461,705
VoIP	9,727,526
Commercial VoIP	1,459,887
Multiplay	-
Mobile Agency	-
Home Security Agency	866,100
Satellite TV Agency	1,781,984
Internet Agency	872,300
Energy Agency	3,027,454
Premium Tech Support Agency	609,299
Merchant Services Agency	-
Other Product	41,475
Product Revenue	\$ 33,219,281
IBO Fees	10,023,767
Marketing	8,143,548
Other	24,766
Net Revenue	\$ 51,411,362
IBO Compensation	\$ 15,259,104

ACN - US Operations

United States Dollars

		2013
		Q3
Long Distance	\$	781,882
Local		7,329,923
Commercial Wireline		230,335
Mobile Reseller		5,822,828
Internet		399,227
VoIP		9,883,528
Commercial VoIP		1,459,630
Multiplay		-
Mobile Agency		-
Home Security Agency		820,679
Satellite TV Agency		2,113,585
Internet Agency		958,380
Energy Agency		3,323,595
Premium Tech Support Agency		569,261
Merchant Services Agency		5,883
Other Product		-
Product Revenue	\$	33,698,737
IBO Fees		10,046,105
Marketing		6,846,283
Other		33,100
Net Revenue	\$	50,624,225
IBO Compensation	\$	13,371,476

ACN - US Operations

United States Dollars

	2013
	Q4
Long Distance	\$ 732,594
Local	7,038,052
Commercial Wireline	384,720
Mobile Reseller	6,538,136
Internet	351,176
VoIP	9,372,615
Commercial VoIP	1,166,590
Multiplay	-
Mobile Agency	-
Home Security Agency	804,219
Satellite TV Agency	2,042,203
Internet Agency	858,093
Energy Agency	3,299,048
Premium Tech Support Agency	556,468
Merchant Services Agency	39,064
Other Product	-
Product Revenue	\$ 33,182,981
IBO Fees	10,354,121
Marketing	6,637,938
Other	25,909
Net Revenue	\$ 50,200,948
IBO Compensation	\$ 15,055,981

ACN - US Operations

United States Dollars

	2014
	Q1
Long Distance	\$ 699,530
Local	6,572,769
Commercial Wireline	539,801
Mobile Reseller	8,647,739
Internet	223,894
VoIP	8,632,971
Commercial VoIP	1,419,454
Multiplay	286,329
Mobile Agency	-
Home Security Agency	830,033
Satellite TV Agency	1,887,907
Internet Agency	700,892
Energy Agency	6,108,695
Premium Tech Support Agency	528,394
Merchant Services Agency	117,742
Other Product	-
Product Revenue	\$ 37,196,149
IBO Fees	10,385,463
Marketing	6,476,191
Other	21,803
Net Revenue	\$ 54,079,605
IBO Compensation	\$ 15,313,546

ACN - US Operations

United States Dollars

	2014
	Q2
Long Distance	\$ 636,974
Local	6,061,409
Commercial Wireline	641,580
Mobile Reseller	10,690,586
Internet	34,081
VoIP	8,270,551
Commercial VoIP	1,403,797
Multiplay	772,971
Mobile Agency	-
Home Security Agency	787,866
Satellite TV Agency	1,865,125
Internet Agency	647,994
Energy Agency	3,923,463
Premium Tech Support Agency	495,837
Merchant Services Agency	114,833
Other Product	-
Product Revenue	\$ 36,347,067
IBO Fees	10,383,844
Marketing	6,190,332
Other	30,529
Net Revenue	\$ 52,951,771
IBO Compensation	\$ 17,495,460

ACN - US Operations

United States Dollars

	2014
	Q3
Long Distance	\$ 612,553
Local	5,857,128
Commercial Wireline	717,343
Mobile Reseller	12,440,058
Internet	29,451
VoIP	7,449,645
Commercial VoIP	1,350,853
Multiplay	717,563
Mobile Agency	-
Home Security Agency	1,005,148
Satellite TV Agency	2,017,563
Internet Agency	601,511
Energy Agency	2,962,442
Premium Tech Support Agency	461,768
Merchant Services Agency	137,157
Other Product	-
Product Revenue	\$ 36,360,183
IBO Fees	9,972,859
Marketing	6,094,058
Other	24,539
Net Revenue	\$ 52,451,639
IBO Compensation	\$ 12,466,132

ACN - US Operations

United States Dollars

	2014
	Q4
Long Distance	\$ 571,816
Local	5,630,153
Commercial Wireline	778,297
Mobile Reseller	12,566,690
Internet	28,128
VoIP	6,692,030
Commercial VoIP	1,310,327
Multiplay	776,737
Mobile Agency	-
Home Security Agency	1,151,698
Satellite TV Agency	2,411,876
Internet Agency	195,130
Energy Agency	3,545,438
Premium Tech Support Agency	443,891
Merchant Services Agency	162,197
Other Product	-
Product Revenue	\$ 36,264,408
IBO Fees	9,361,280
Marketing	5,766,741
Other	35,027
Net Revenue	\$ 51,427,456
IBO Compensation	\$ 13,446,645

ACN - US Operations

United States Dollars

	2015
	Q1
Long Distance	\$ 552,001
Local	5,323,122
Commercial Wireline	860,448
Mobile Reseller	14,458,286
Internet	35,847
VoIP	5,974,279
Commercial VoIP	1,291,060
Multiplay	946,889
Mobile Agency	-
Home Security Agency	1,110,359
Satellite TV Agency	2,357,715
Internet Agency	156,843
Energy Agency	6,745,490
Premium Tech Support Agency	417,843
Merchant Services Agency	163,746
Other Product	-
Product Revenue	\$ 40,393,928
IBO Fees	8,580,519
Marketing	5,496,831
Other	27,293
Net Revenue	\$ 54,498,571
IBO Compensation	\$ 12,466,778

ACN - US Operations

United States Dollars

	2015
	Q2
Long Distance	\$ 434,221
Local	5,109,584
Commercial Wireline	949,671
Mobile Reseller	14,384,830
Internet	88,535
VoIP	5,539,890
Commercial VoIP	1,211,530
Multiplay	1,262,146
Mobile Agency	-
Home Security Agency	1,110,627
Satellite TV Agency	2,380,919
Internet Agency	121,253
Energy Agency	4,037,439
Premium Tech Support Agency	403,370
Merchant Services Agency	216,124
Other Product	-
Product Revenue	\$ 37,250,138
IBO Fees	7,685,119
Marketing	5,066,166
Other	55,612
Net Revenue	\$ 50,057,035
IBO Compensation	\$ 13,699,645

ACN - US Operations

United States Dollars

	2015
	Q3
Long Distance	\$ 415,234
Local	4,891,456
Commercial Wireline	984,240
Mobile Reseller	14,196,339
Internet	202,057
VoIP	5,006,348
Commercial VoIP	1,234,655
Multiplay	1,638,187
Mobile Agency	2,233
Home Security Agency	1,571,964
Satellite TV Agency	2,498,850
Internet Agency	90,546
Energy Agency	4,713,142
Premium Tech Support Agency	393,577
Merchant Services Agency	246,912
Other Product	-
Product Revenue	\$ 38,085,740
IBO Fees	7,110,442
Marketing	4,567,142
Other	52,586
Net Revenue	\$ 49,815,910
IBO Compensation	\$ 11,998,682

ACN - US Operations

United States Dollars

	2015
	Q4
Long Distance	\$ 390,178
Local	4,751,477
Commercial Wireline	953,964
Mobile Reseller	13,519,402
Internet	302,819
VoIP	4,448,606
Commercial VoIP	1,206,092
Multiplay	1,918,474
Mobile Agency	8,123
Home Security Agency	2,002,507
Satellite TV Agency	2,114,445
Internet Agency	(9,989)
Energy Agency	3,511,728
Premium Tech Support Agency	360,582
Merchant Services Agency	259,786
Other Product	-
Product Revenue	\$ 35,738,194
IBO Fees	6,319,488
Marketing	3,624,650
Other	60,344
Net Revenue	\$ 45,742,677
IBO Compensation	\$ 9,560,774

ACN - US Operations

United States Dollars

	2016
	Q1
Long Distance	\$ 363,763
Local	4,528,333
Commercial Wireline	941,843
Mobile Reseller	13,475,993
Internet	434,666
VoIP	4,063,938
Commercial VoIP	1,176,993
Multiplay	2,103,007
Mobile Agency	5,102
Home Security Agency	2,052,454
Satellite TV Agency	1,753,754
Internet Agency	14,415
Energy Agency	5,134,254
Premium Tech Support Agency	333,615
Merchant Services Agency	291,614
Other Product	-
Product Revenue	\$ 36,673,744
IBO Fees	5,506,376
Marketing	3,502,650
Other	58,807
Net Revenue	\$ 45,741,577
IBO Compensation	\$ 9,951,910

ACN - US Operations

United States Dollars

	2016
	Q2
Long Distance	\$ 346,481
Local	4,361,185
Commercial Wireline	925,001
Mobile Reseller	13,488,604
Internet	677,103
VoIP	3,685,134
Commercial VoIP	1,126,275
Multiplay	2,281,440
Mobile Agency	4,301
Home Security Agency	1,865,540
Satellite TV Agency	1,432,126
Internet Agency	915
Energy Agency	8,186,432
Premium Tech Support Agency	305,677
Merchant Services Agency	341,840
Other Product	-
Product Revenue	\$ 39,028,053
IBO Fees	4,572,866
Marketing	3,065,577
Other	67,852
Net Revenue	\$ 46,734,349
IBO Compensation	\$ 11,332,014

ACN - US Operations

United States Dollars

		2016
		Q3
Long Distance	\$	327,790
Local		4,175,510
Commercial Wireline		906,204
Mobile Reseller		13,419,502
Internet		897,449
VoIP		3,317,940
Commercial VoIP		1,108,368
Multiplay		2,441,904
Mobile Agency		3,698
Home Security Agency		2,171,907
Satellite TV Agency		1,500,188
Internet Agency		-
Energy Agency		4,548,607
Premium Tech Support Agency		289,483
Merchant Services Agency		340,053
Other Product		-
Product Revenue	\$	35,448,602
IBO Fees		3,845,173
Marketing		3,139,885
Other		51,673
Net Revenue	\$	42,485,333
IBO Compensation	\$	10,519,755

ACN - US Operations

United States Dollars

	2016
	Q4
Long Distance	\$ 310,059
Local	4,023,663
Commercial Wireline	861,457
Mobile Reseller	13,117,290
Internet	1,145,906
VoIP	2,987,810
Commercial VoIP	1,080,520
Multiplay	2,532,853
Mobile Agency	3,241
Home Security Agency	2,225,413
Satellite TV Agency	1,246,711
Internet Agency	-
Energy Agency	4,103,177
Premium Tech Support Agency	141,027
Merchant Services Agency	325,139
Other Product	(63,543)
Product Revenue	\$ 34,040,724
IBO Fees	3,523,593
Marketing	2,545,623
Other	45,398
Net Revenue	\$ 40,155,338
IBO Compensation	\$ 11,647,110